



MARKETING WELL IN 2009.

OUR DAIRY PRODUCER CLIENTS DESCRIBE IT BEST.



“In 2009, my marketing with Stewart-Peterson kept my dairy afloat. I don’t know what I would have done if I wasn’t prepared with the marketing strategies that were in place.”

Dan Brick
Brickstead Dairy, LLC



“As U.S. agriculture is struggling to remain competitive on the world markets, a solid marketing plan for both grains and milk is becoming more valuable to the profitability of my dairy business. Working with the marketing advisors of Stewart-Peterson, we developed a solid plan for 2009. We were able to remain at a breakeven profit level through the third quarter of 2009. That was extremely important, given the high input costs and low milk prices we are experiencing this year. Stewart-Peterson is a great fit for us as we move forward in our future marketing plans.”

John Ruedinger
Ruedinger Farms, Inc.



“Having marketing strategies in place with Stewart-Peterson for 2009 and doing some budgeting assured that we would be able to continue doing what we love to do: Milk cows!”

Todd Doornink
Jon-De Farm Inc.



“Stewart-Peterson did a lot for us in 2009 by guiding us in price protection for 2009 prices in 2008. We were able to obtain a better than market price for our milk in a year where every additional dollar of income was needed. Their program has also helped us stay focused on the market fundamentals as prices rebound, keeping us from jumping into prices too early when there is potential for additional upside.”

Matt Berge
Badger Pride Dairy, LLC



“Having marketing strategies in place with Stewart-Peterson for 2009 meant quite a bit to us. We had higher milk prices locked in before the market nosedived. On the grain side, they did a great job with our cost of inputs. The extra income helped a lot. Our balance sheet looks a lot better than it would have.”

Mark Zinke
Zinke Dairy Farms, LLC



“Marketing with Stewart-Peterson meant having a positive cash flow for 2009. It meant being able to make decisions without having to worry, ‘Can I finance that?’ And it was the difference between making money and borrowing money to take care of financial obligations.”

Mark Breunig
A-OK Farm, LLC

“Having marketing strategies and the resultant contracts in place with Stewart-Peterson in 2009 has meant that there has been no interruption to our business planning. We have continued to plan for the future, have invested in our facilities, and haven’t felt obligated to shift into survival mode.”

Christine Troendle
Duschee Hills Dairy

Stewart-Peterson Inc. is a commodity consulting and marketing services firm offering opportunity and risk management services for clients. We believe marketing can be done well, and would enjoy the opportunity to help you gain confidence in your marketing and take it to the next level.



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