

## **Market360 Advisor/Relationship Manager - Grain**

Market360 is the Stewart-Peterson Inc. signature service for commodity marketing consulting. As an advisor, you are a day-to-day relationship manager to our clients, upholding our reputation for caring. You build trust by demonstrating a sincere interest in helping each client succeed.

### **Your Responsibilities:**

- Execute futures and options transactions and communicate cash product sales.
- Develop marketing strategies with your Market360 team.
- Customize strategic recommendations to each client's specific situation.

### **Position Requirements:**

- Excellent phone communication skills.
- Able to customize program strategies to individual farms.
- Service oriented with a mission to help the client.
- Detail oriented and organized.
- Able to stay focused and concentrate in an open office environment.
- Able to take ownership of the client relationship.
- Able to solve problems quickly and effectively.
- Research skills and data management tracking experience.
- Work independently as a team player with minimal supervision.
- Self-starter with excellent follow-through.
- Flexible to work until the job is done when a market move requires.

### **Additional Specializations a Plus:**

- Cash grain merchandizing experience.
- Knowledge of futures and options and their use in hedging and risk management.
- Some farm background or demonstrated ability to communicate with farmers.
- Able to communicate and explain sophisticated trading recommendations.

### **Education:**

College degree or equivalent experience. Agricultural degree or background extremely helpful. Accounting and agricultural economics courses a plus.

### **Compensation:**

Compensation will be reflective of the candidate's background and experience.

Interested? Please email your resume to [hr@stewart-peterson.com](mailto:hr@stewart-peterson.com).